

AUSTIN MARKET INSIGHTS

SEPTEMBER 2010-2011



Austin Title

Area	Sep 2010 Avg LP	Sep 2011 Avg LP	Sep 2010 Avg SP	Sep 2011 Avg SP	2010/11 % Change SP	Sep 2010 SP/LP	Sep 2011 SP/LP	Sep 2010 Avg CDOM	Sep 2011 Avg CDOM	Sep 2010 Units	Sep 2011 Units
MKT	\$252,970	\$255,807	\$241,609	\$245,972	1.81%	0.96	0.96	98	98	1425	1754
10N	\$192,080	\$226,180	\$185,931	\$214,362	15.29%	0.97	0.95	81	73	26	20
10S	\$179,152	\$180,846	\$173,062	\$177,184	2.38%	0.97	0.98	60	69	31	53
11	\$118,600	\$89,577	\$115,537	\$84,712	-26.68%	0.97	0.95	73	97	13	13
1A	\$338,448	\$314,870	\$328,293	\$305,020	-7.09%	0.97	0.97	67	109	20	30
1B	\$595,603	\$553,731	\$562,403	\$529,362	-5.88%	0.94	0.96	71	100	22	38
1N	\$325,534	\$324,401	\$315,142	\$314,051	-0.35%	0.97	0.97	73	92	34	33
2	\$221,717	\$256,747	\$212,396	\$247,424	16.49%	0.96	0.96	71	48	26	30
2N	\$133,060	\$140,862	\$128,449	\$136,422	6.21%	0.97	0.97	63	62	21	23
3	\$231,311	\$204,901	\$226,297	\$201,407	-11.00%	0.98	0.98	93	82	24	32
3E	\$109,532	\$107,195	\$105,437	\$101,168	-4.05%	0.96	0.94	91	106	10	15
4	\$344,086	\$357,018	\$328,690	\$343,467	4.50%	0.96	0.96	129	112	21	22
5	\$159,017	\$140,890	\$152,419	\$131,423	-13.78%	0.96	0.93	129	149	18	15
5E	\$95,655	\$98,542	\$95,851	\$93,153	-2.81%	1.00	0.95	84	92	9	12
6	\$360,595	\$339,303	\$339,867	\$325,150	-4.33%	0.94	0.96	96	99	23	32
7	\$396,804	\$362,025	\$380,497	\$344,817	-9.38%	0.96	0.95	128	88	14	12
8E	\$856,327	\$642,588	\$801,696	\$609,083	-24.03%	0.94	0.95	88	109	15	24
8W	\$566,950	\$865,583	\$542,143	\$827,839	52.70%	0.96	0.96	128	105	14	18
9	\$78,814	\$90,907	\$76,143	\$83,781	10.03%	0.97	0.92	115	109	7	13
BU	\$102,418	\$313,162	\$96,352	\$297,343	208.60%	0.94	0.95	72	96	14	13
BW	\$123,678	\$176,529	\$119,017	\$169,819	42.68%	0.96	0.96	163	183	9	16
CLN	\$180,305	\$171,894	\$174,635	\$168,242	-3.66%	0.97	0.98	101	73	52	95
CLS	\$246,881	\$248,354	\$237,481	\$241,534	1.71%	0.96	0.97	145	94	63	66
DT	\$236,077	\$402,110	\$227,149	\$390,632	71.97%	0.96	0.97	106	93	13	16
GTE	\$175,228	\$154,219	\$169,495	\$147,851	-12.77%	0.97	0.96	75	161	19	17
GTW	\$271,551	\$248,711	\$257,533	\$239,357	-7.06%	0.95	0.96	82	106	56	80
HD	\$352,343	\$343,414	\$336,235	\$327,501	-2.60%	0.95	0.95	103	141	31	36
HH	\$166,594	\$174,919	\$159,711	\$170,243	6.59%	0.96	0.97	78	109	59	75
HU	\$134,028	\$135,426	\$129,879	\$131,081	0.93%	0.97	0.97	98	93	41	38
LH	\$286,952	\$187,107	\$277,412	\$178,785	-35.55%	0.97	0.96	101	133	10	10
LN	\$193,286	\$322,263	\$183,251	\$303,553	65.65%	0.95	0.94	119	179	25	28
LS	\$468,045	\$467,430	\$438,344	\$437,288	-0.24%	0.94	0.94	141	128	62	59
LW	\$717,726	\$433,333	\$606,800	\$412,751	-31.98%	0.85	0.95	368	154	5	3
MA	\$132,750	\$119,908	\$126,639	\$115,228	-9.01%	0.95	0.96	118	88	18	27
N	\$227,648	\$163,929	\$221,422	\$160,138	-27.68%	0.97	0.98	89	81	22	25
NE	\$154,464	\$137,335	\$148,585	\$132,335	-10.94%	0.96	0.96	83	77	16	33
NW	\$230,052	\$275,258	\$223,032	\$269,195	20.70%	0.97	0.98	76	80	48	56
PF	\$162,072	\$160,425	\$156,953	\$156,162	-0.50%	0.97	0.97	103	88	53	81
RN	\$486,628	\$460,753	\$461,718	\$443,097	-4.03%	0.95	0.96	92	52	41	30
RRE	\$195,558	\$175,373	\$189,784	\$170,640	-10.09%	0.97	0.97	95	84	73	93
RRW	\$244,866	\$244,211	\$235,894	\$235,445	-0.19%	0.96	0.96	89	72	77	105
SC	\$206,020	\$202,332	\$194,749	\$193,906	-0.43%	0.95	0.96	140	82	11	12
SE	\$80,116	\$87,595	\$77,189	\$84,641	9.65%	0.96	0.97	43	112	10	14
SWE	\$242,818	\$232,860	\$233,906	\$226,263	-3.27%	0.96	0.97	84	72	49	49
SWW	\$284,164	\$344,395	\$279,203	\$334,859	19.93%	0.98	0.97	71	67	40	49
UT	\$226,350	\$177,642	\$215,429	\$168,875	-21.61%	0.95	0.95	158	138	7	12
W	\$379,379	\$373,031	\$353,937	\$356,068	0.60%	0.93	0.95	114	99	20	34

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